

PROBLEM STATEMENT

Unified - Know Your Customer (U-KYC) Solution:
A U-KYC solution for all entities (Individual and Corporates) across various Financial Services Segment (Banking, Insurance, Capital Markets, Pension Funds etc.) based in GIFT IFSC region to be used by participants spanning across Resident Indians, Non-Resident Indians and Foreign Nationals
It is also envisaged that the platform may have tie ups with other international entities for importing /ensuring portability of KYC. The platform may also include solutions to import KYC across FATF member nations
The solution should broadly cover aspects like Customer Acceptance Policy, Risk Management and Assessment, Customer Identification Procedures (including but not limited to Video-Customer Identification Procedure), Monitoring of transactions and standardisation of documents
The solution may take assistance of technologies powered by AI, distributed ledgers and digital identity technologies as appropriate to ensure integrity of the process as well as the information furnished by the customer. Focus on “ease of doing business” and imbibing global best or setting “next” practices is greatly appreciated
The solution proposed should be complaint with all applicable laws (including FATF compliance) and reporting requirements.
Retail Banking Products for IFSC:
With a view to promote retail banking products at IFSC it is proposed to invite solutions for developing Banking Products for retail customers focusing on NRIs/PIOs/OCIs to activate flows at GIFT IFSC
Innovative products/solutions may explore a ‘FinTech based neo bank’ for Indian Diaspora. The ‘virtual bank’ may focus on remittances, payments and investments in Foreign Currency (FCY)
The products/solution proposed should be complaint with all applicable laws (including FATF compliance), reporting requirements, adopt to international best practices and ease of doing business practices.
Buyer’s Credit Optimisation:
Buyers Credit is a Trade Finance transaction. It currently forms one of the largest segments under Trade Flows at GIFT IFSC. Buyer’s Credit is a form of import financing in FCY. However, the process is not smooth resulting in delays and increase in overall operating costs.
As a part of the buyer’s credit process, a SBLC (Standby Letter of Credit) needs to be issued by a local (domestic) branch to the OBU (Offshore Banking Unit) branch. For inter-banks transactions, this is done using SWIFT resulting in delays. How can process efficiencies be achieved by reducing the delay caused in transmitting non-currency messages including SBLC?
RegTech / SupTech Solutions:
Machine Readable and Enforceable Regulations are key to improving the compliance cost efficiencies and reducing ambiguity surrounding compliance for regulated entities. It also ensures high fidelity compliance for the regulator. Solutions leveraging AI/ML, APIs among others may be explored towards this objective
We invite Proof of Concepts/Solutions focused on MRER (Machine Readable and Enforceable Regulations)
Some thoughts to ponder are:
Can the regulator possibly disseminate regulations through APIs?